



fuelcard services

fuelling your business success

Incorporating

my fleet hub 

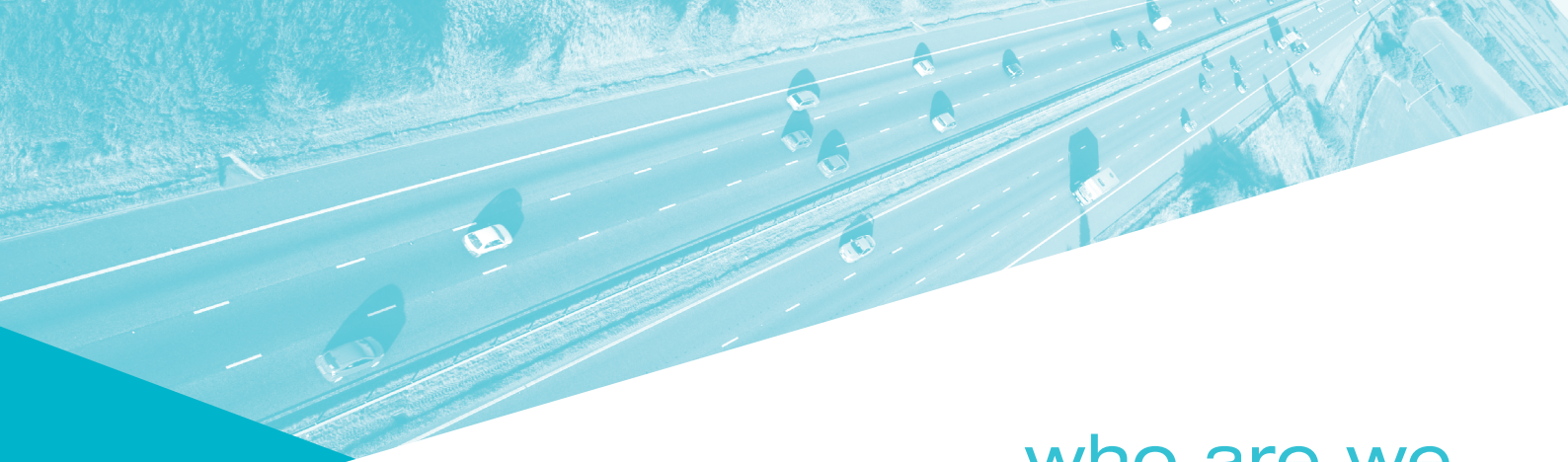


tele-gence

mileage
count 



www.fuelcardservices.com



who are we

business overview

www.fuelcardservices.com

DCC – at a glance

DCC is a leading international sales, marketing and support services group with a clear focus on performance and growth, operating across four divisions – DCC LPG, DCC Retail & Oil, DCC Healthcare and DCC Technology. In the financial year-end 31st March 2020, DCC generated revenues of £14.8 billion and had an operating profit of £494.3 million. DCC has operations in 20 countries worldwide and employs 13,200 people. DCC's shares are listed on the London Stock Exchange and included in the FTSE 100.

DCC
LPG

A leading LPG sales and marketing business with operations in Europe, Asia and the US, and a developing business in the retailing of natural gas and electricity.

DCC
Retail & Oil

A leader in sales, marketing and retailing of transport and commercial fuels, heating oils and relating products and services in Europe.

DCC
Healthcare

A leading healthcare business, providing products and services to healthcare providers and health and beauty brand owners in Europe and the US.

DCC
Technology

A leading sales, marketing and services partners for global technology brands.

DCC Retail & Oil

The Retail & Oil division includes:



The UK's leading fuel card agent



The UK's leading fuel distributor



A leading player in oil distribution in Ireland



A partner of DCC with a nationwide network in France



A partner of DCC and the biggest supplier for independent petrol filling stations in the UK



A strategic partner of DCC

Fuel Card Services – the stats



Largest independent fuel card agent in the UK.
350+ staff across our six locations in two countries –
Leeds, Burnley, Oxford, Glasgow, Kent and Halifax.

Key Products

**Allstar, BP, Diesel Direct, Esso,
Shell, Texaco, UK Fuels**

Market Share

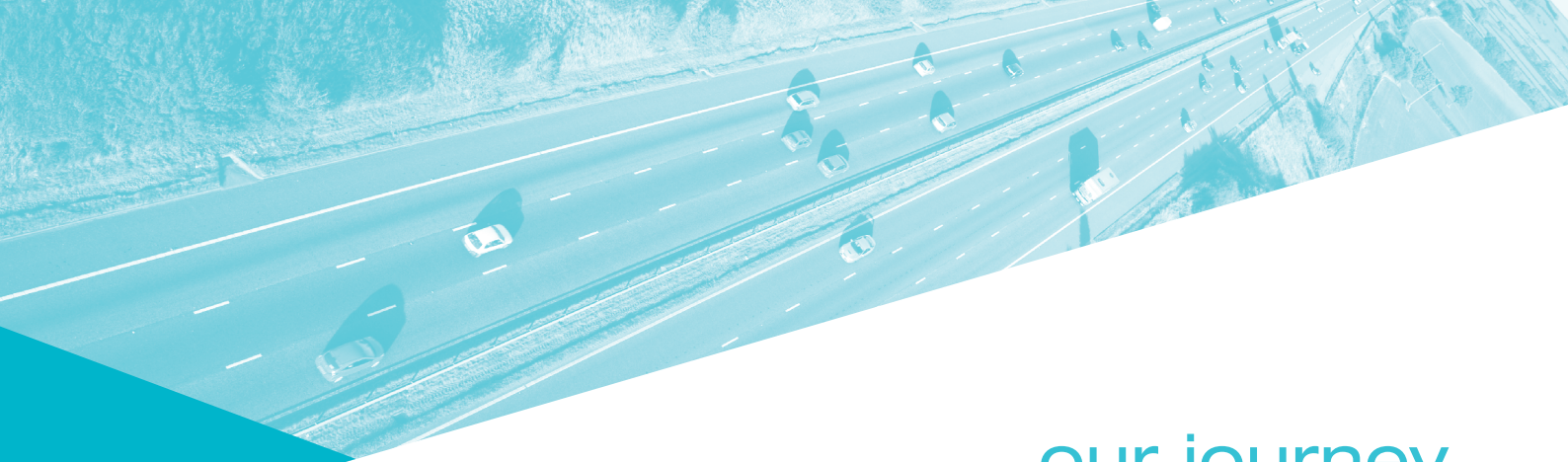
13% of the fuel card market

Volume Sold

**Just over 900 million litres in the
last financial year**

Number of Customers

51,000 customer accounts



our journey

investing in our future

www.fuelcardservices.com

Our journey so far

2005

- ▶ 1 location
- ▶ 140 million litres
- ▶ 20 staff
- ▶ 2 fuel card products
- ▶ First reseller of retail fuel cards in Europe
- ▶ Telesales channel
- ▶ In house IT platform

2005-2015

- ▶ 2005 FCS bought by DCC
- ▶ 2005 – 2013 6 acquisitions
- ▶ Entrepreneurial leadership with strong financial management control
- ▶ ISO-accredited management systems
- ▶ Investment in IT and Business Continuity in excess of £500,000 in 2012 alone
- ▶ Opened Marketing operation
- ▶ Launched CO₂ Count, Card Protect, MileageCount

2016-2020

- ▶ Opened a sixth UK office in Halifax
- ▶ Sold 1 billion litres
- ▶ Introduced My Fleet Hub – integrated fleet management tools
- ▶ Launched new services including Tele-Gence, MyService.Expert, MyDriveSafe



fuel card products & services

the widest range available



www.fuelcardservices.com

Products and services



Read more by visiting
www.myfleethub.co.uk

**All your fleet solutions
 All in one hub**

Introducing My Fleet Hub
 Our new customer portal offering an impressive line-up of integrated fleet management products including...

**Commercial Rate, Retail
 and List Price Fuel Cards**

Matching the best fuel card solution to your needs.
Working as agents for every major oil supplier.

Commercial – BP, Shell, Esso, Texaco, Keyfuels, UK Fuels
Retail – BP, Shell, Esso, Allstar, Gulf, Pace, Emo
List – BP, Shell

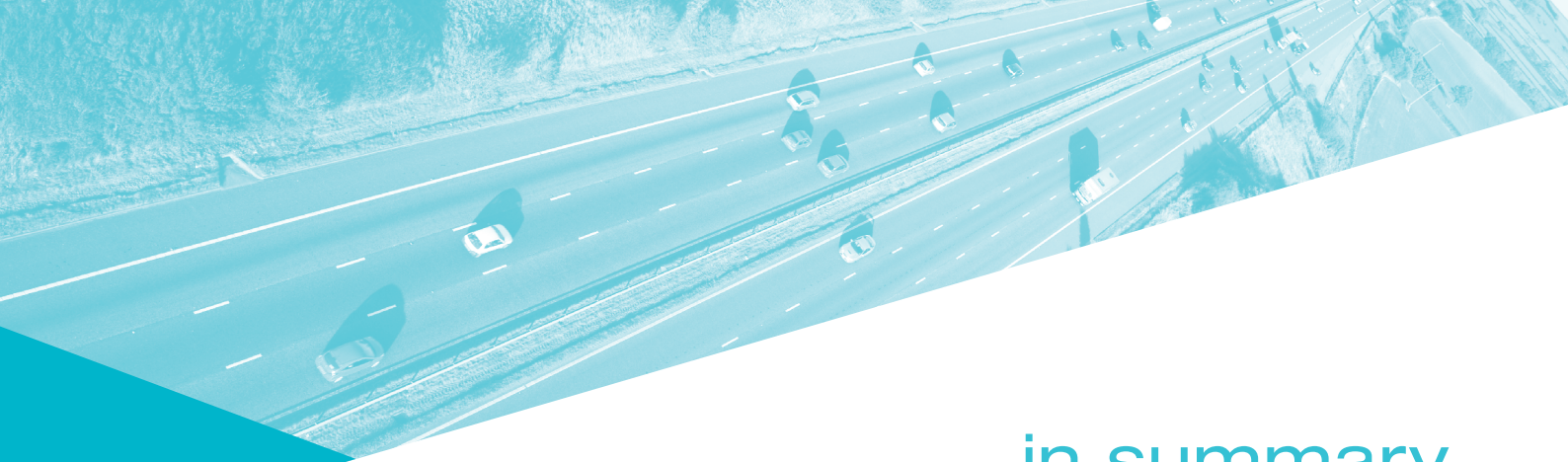
My Fleet Hub Services

Drivers Club – *app to find the nearest pump*
MileageCount – *record and report every journey mile*
MyDriveSafe.Expert – *vehicle safety check app*
MyService.Expert – *savings of up to 30% on servicing*
Tele-Gence – *monitor your vehicle's every move*

Fuel Card Services

Card Protect – *zero liability card protection*
CO2Count – *help monitor and control emissions*
Fleet Toolbox – *fuel efficiency reports, licence checking*

www.fuelcardservices.com



in summary

why choose Fuel Card Services

www.fuelcardservices.com

Why choose Fuel Card Services?

The one stop shop for savings on vehicle management

One point of contact

Dedicated account manager

Proven track record

Continually delivering savings for fleets

Market leader

Leveraging years of specialist experience

Innovative added-value services

Saving both time and money for hard-pressed managers

ISO accredited customer service

Ensuring excellence in looking after our customers

My Fleet Hub online portal

Manage all your fleet requirements through one single portal





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